



Get Started

Personal Information

	Clien	t (C)	Co-Client (Co)			
Name						
Gender	Male Female		Male Female			
Date of Birth	/ /		/ /			
Email Address						
Employment Status	Employed Business Owner	Retired Homemaker	Employed Business Owner	Retired Homemaker		
Employment Income	\$		\$			
Other Income (non-investment only)	\$		\$			
Marital Status		State of F	f Residence			

Important relationships

Any participant included in this plan for gifting, goals, beneficiaries or owners of insurance policies (Eg. children, grandchildren, charities, etc.)

Name	Date of Birth	Relationship
	/ /	
	/ /	
	/ /	
	/ /	
	/ /	
	/ /	
	/ /	

Expectations & Concerns

What do you most look forward to? What worries or concerns you? Select what applies to you.

Retirement Expectations			Client	Co-client
No Work				
Part-Time Work for a Few Years				
Never Completely Retire				
Active Lifestyle				
Quiet Lifestyle				
Time to Travel				
Time with Friends and Family				
Opportunity to Help Others				
Moving to a New Home				
Start a Business				
Less Stress - Peace of Mind				
Other:				
Retirement Concerns	Client	ŀ	Co-client	Degree
			00 0110110	High/Med/Low
Not having a paycheck anymore				
Running out of money				
Suffering investment losses				
Leaving money to others				
Spending too much				
Cost of health care or long-term care				
Current or future health issues				
Dying early				
Living too long				
Getting Alzheimer's (or other illness)				
Going into a nursing home				
Being bored				
Too much time together				
Parents needing care				
Family needs financial help				
Kids moving home				
Care for child with special needs				
Other:				

Retirement Age and Living Expense

When would you like to retire? Enter your Target Retirement Age. Then, indicate how willing you are to delay retirement beyond that age, if it helps you fund your Goals. Then, indicate your living expense amount.

	Client (e.g., age 65)	Co-Client (e.g., age 65, together)
At what age would you like to retire?		
How willing are you to retire later?	Not at All Slightly Somewhat Very	Not at All Slightly Somewhat Very
Living Expense Amount	Use My Estimate \$	

Retirement Lifestyle Goals

Lifestyle Goals are above and beyond what you need to pay for basic expenses. Rate the importance of each Goal on a scale of $10 \leftrightarrow 1$. Needs (10, 9, 8), Wants (7, 6, 5, 4), and Wishes (3, 2, 1).

Most C	ommon Goals	Other Goals				
Travel	College	Wedding	New Home	Celebration		
Car	Home Improvement	Major Purchase	Start Business	Provide Care		
Health Care	Gift or Donation	Leave Bequest	Private School	Other		

Importance High Low 10 ← 1	Description	Start Year	С	Со	Amount	How Often	How Many Times
					\$		
					\$		
					\$		
					\$		
					\$		
					\$		
					\$		

Social Security Benefits - If available, provide your Social Security estimate from ssa.gov.

	Client		Co-Client			
Are you	Yes	De cairing Navy (†	Yes	Da asiring Namu ¢		
eligible?	No	No Receiving Now: \$		Receiving Now: \$		
Benefit	Primary Insurance Amount (PIA)		Primary Insurance Amount (PIA)			
amount	\$		\$			
When	At Full Retirement Age (per Social Security)		At Full Retirement Age (per Social Security			
to start	at ag	e at retirement	at ag	ge at retirement		

Retirement Income

(Pension, part-time work, rental property, annuities, royalties, alimony)

Description	Monthly Income	Start Year	Year It Ends or No. of Years	Check if amount inflates	GPO
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				

Investment Assets

Identify all the resources you have to fund your Goals. Don't worry about determining the exact amounts, reasonable estimates are fine. If available provide your investment statements.

Client

Investment Type	Current	Annual Additions			Approximate Allocation		
,,,,	Value				Cash	Bond	Stock
Retirement Plans (e.g., 401k, 403b)	\$	\$	or	%	%	%	%
• Employer Match	\$	\$	or	%			
Traditional IRA	\$	\$			%	%	%
Roth IRA	\$	\$			%	%	%
529 Savings Plan	\$	\$			%	%	%
Annuities	\$	\$			%	%	%
HSA	\$	\$			%	%	%
Taxable / Brokerage	\$	\$					
Other:	\$	\$					

Co-Client

Investment Type	Current	Annual Additions			Approximate Allocation		
, , , , , , , , , , , , , , , , , , ,	Value					Bond	Stock
Retirement Plans (e.g., 401k, 403b)	\$	\$	or	%	%	%	%
• Employer Match	\$	\$	or	%			
Traditional IRA	\$	\$			%	%	%
Roth IRA	\$	\$			%	%	%
529 Savings Plan	\$	\$			%	%	%
Annuities	\$	\$			%	%	%
HSA	\$	\$			%	%	%
Taxable / Brokerage	\$	\$					
Other:	\$	\$					

Extra Savings

Enter the maximum additional amount you could save each year above existing annual savings:	\$
How willing are you to save more?	Not at All Somewhat Slightly Very

Insurance

Have your insurance reviewed and analyzed to see if you have enough coverage.

	Client	Co-Client	Notes
Group/Term Life Insurance	Yes No	Yes No	
• Death Benefit	\$	\$	
Cash Life Insurance	Yes No	Yes No	
• Death Benefit	\$	\$	
• Cash Value	\$	\$	
Disability Insurance	Yes No	Yes No	
Long-Term Care Insurance	Yes No	Yes No	
Cash Value Life Insurance	Yes No	Yes No	

Risk Score

How much market risk are you willing to accept? On a scale of 1 to 100, with 1 being the lowest risk and 100 being the highest risk, what's your risk score? If you're not sure, go ahead and guess. You can always talk with your advisor and revise if needed.

Client	Co-Client

Notes

